



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS  
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

Thursday, August 18, 2016

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Thursday, August 18, 2016, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Jeff Bickerstaff, Marcia Harris-Daniel, Karlos McGhee, Lyndsey Rhode, Niloufer Watkins, Leslyn Blake-ex-officio, Gina Nash-ex-officio

1. Meeting called to order at 6:33 PM by Mr. Hauenstein. Invocation offered by Mr. Bickerstaff and he also led in the pledges to United States and Texas flags.

2. Consent Agenda.

16-3465 Approve the Minutes of the July 21, 2016 Sachse Economic Development Corporation regular meeting.

16-3473 Consider cancelling the SEDC Board of Directors meeting in September and take any necessary action.

16-3478 Approve the Monthly Revenue and Expenditure Report for the period ending June 30, 2016, the comparative balance sheet as of June 30, 2016, and the preliminary Summary Budget Report for July 2016.

Mr. Bickerstaff made motion to approve the Consent Agenda and motion seconded by Mr. VanBuskirk. Motion was passed.

3. Regular Agenda Items.

16-3466 Discuss and consider action related to the search for a consultant for website redesign services.

Current website managed by Civic Plus does not interact with mobile apps. An RFP was issued and two respondents made presentations: Grant Rhode with Mavidea and Bobby Tillman with Special Webs.

Mr. Bickerstaff requested staff to issue another RFP for applicants to submit additional bids. Mr. VanBuskirk also wanted to review presentations and websites and did not feel the Board could make a decision during the meeting. Mr. McGhee recommended we cast a wider net before making a decision.

Mr. Bickerstaff made motion to table discussion on this item to enable staff to issue another RFP. Ms. Harris-Daniel seconded motion and it passed.

Mr. Bickerstaff made motion to move Item 16-3464 to supersede Executive Session Items 16-3469 and 16-3468. Motion seconded by Mr. McGhee and motion passed.

16-3464 Consider and take action on the preliminary 2016-2017 Sachse Economic Development Corporation Annual Budget.

Ms. Blake informed the Board that there had been a final adjustment to the budget from the Finance Dept. on the personnel, insurance, and operating transfers line items. She requested approval of the budget as presented.

Ms. Watkins made motion to approve Sachse EDC Annual Budget for 2016-2017 as presented and Mr. VanBuskirk seconded. Motion passed.

**At 7:44 p.m. Mr. Hauenstein made motion to convene to Executive Session.**

4. Executive Session.

The Sachse Economic Development Corporation Board of Directors will convene into Executive Session pursuant to:

16-3469 Texas Government Code, Section 551.072: Deliberation of the purchase, sale, and license of real property generally located in mid-west part of the City.

16-3468 Texas Government Code, Section 551.087: Deliberation of Economic Development Negotiations regarding economic development incentive(s) for retail or commercial business projects seeking to locate or expand within the City of Sachse.

**Open Meeting reconvened at 9:07 p.m.**

- Consider any action necessary as a result of executive session:

16-3470 Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

The Board was asked to hold open September 29<sup>th</sup> for a special meeting to discuss any critical items that may need to be reviewed.

CPAC first meeting set for Monday, September 12<sup>th</sup> at 6:30 p.m. and there will be a joint work session on Tuesday, October 11<sup>th</sup> for EDC, City Council and P & Z.

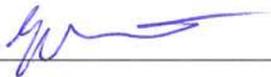
16-3471

Consider and take action on an Entrepreneur and Franchise Workshop-Review and discuss merit, resources and timeline.

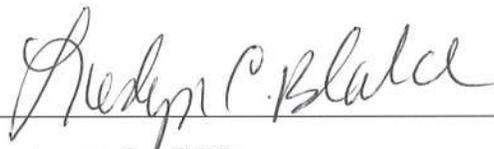
Mr. McGhee made motion to table this item until next meeting and Mr. Bickerstaff seconded motion. Motion passed.

Adjournment

- At 9:12 p.m. Mr. Hauenstein adjourned meeting.



Spencer Hauenstein, President



Leslyn Blake, CEO